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## Omnicell Repeats Best in KLAS Award for OmniRx Automated Medication Dispensing System

### WorkflowRx Pharmacy Carousel Also Honored Again as Category Leader

MOUNTAIN VIEW, Calif., June 22, 2012 /PRNewswire/ -- [Omnicell, Inc.](#) (NASDAQ:OMCL), a leading provider of medication and supply management solutions and analytics software for healthcare facilities, today announced the leading research firm, KLAS, has recognized the [Omnicell OmniRx®](#) automated dispensing system as the recipient of its 2012 "Best in KLAS" award for Automated Medication Dispensing Units. This is the seventh consecutive year OmniRx received the KLAS ranking as the leader in the automated dispensing system market segment.

Omnicell was also awarded with Category Leader for Pharmacy Automation: Medication Carousels for Omnicell's [WorkflowRx™](#) Carousel for the third consecutive year.

The "Best in KLAS" award recognizes top-ranked medical equipment companies as rated by healthcare providers, measuring vendor performance in areas such as product quality, implementation and satisfaction. The *2012 Best in KLAS Awards: Medical Equipment & Infrastructure* report marks the third consecutive year that Omnicell's OmniRx was awarded "Best in KLAS." Since 2006, KLAS has awarded the top distinction in the automated medication dispensing category to OmniRx.

"KLAS is committed to helping healthcare providers make decisions based on candid peer feedback," said Adam Gale, president of KLAS. "Best in KLAS rankings mark those vendors who best keep their promises in their market segments by offering a combination of superior products, strong service and high customer value. We hope these ratings continue to help providers find transparency from their vendors in making purchasing decisions."

Omnicell's OmniRx is an automated medication dispensing system that helps hospitals address ever-changing healthcare regulations and is designed to increase patient safety and workflow efficiency. In the KLAS "Buy Again" category, 93 percent of hospital executives indicated that they would purchase Omnicell's medication dispensing cabinets again.

Omnicell's WorkflowRx Carousel is designed to increase productivity and reduce costs in the central pharmacy to provide greater control and tracking of medications, improved dispensing accuracy and dynamic reordering of all pharmacy stock. The WorkflowRx Carousel received the highest overall score among medication carousels for satisfaction with product uptime.

According to a customer surveyed recently by KLAS, "I am amazed at Omnicell's commitment to continually improve their products. They are always checking in with us and making sure that everything is running smoothly. Omnicell's phone and web support are very knowledgeable, and their field support techs are even better. I never worry because I know the techs are well trained and qualified to handle any situation."\*

"For the seventh consecutive year, we are honored to be recognized as the KLAS leader for our automated medication dispensing systems," said Marga Ortigas-Wedekind, Omnicell executive vice president, global marketing and product development. "We are also delighted that our WorkflowRx Carousel continues to be recognized for the positive impact it is having on our hospital pharmacy customers. This recognition underscores our ongoing commitment to help healthcare organizations improve patient care and outcomes while lowering costs."

In addition to Omnicell's awards from the *2012 Medical Equipment* report, Omnicell's [OmniLinkRx®](#) received the [Category Leader distinction for Medication Order Management Systems](#) for three consecutive years from 2009 to 2011 in the *Best in KLAS Awards: Software & Services* reports, which are published in December each year. OmniLinkRx is designed to improve communication between the pharmacy and nursing departments and is interoperable with Computerized Physician Order Entry (CPOE) installations.

\*Collected about Omnicell OmniRx by KLAS in April 2012 © KLAS Enterprises, LLC. All rights reserved. [www.KLASresearch.com](http://www.KLASresearch.com)

### About Omnicell

Omnicell, Inc. (NASDAQ: OMCL) is a leading provider of automation and business information solutions enabling hospitals and other healthcare organizations to streamline the medication administration process and manage costly medical supplies for

increased operational efficiency and enhanced patient safety. Through seamless integration with a customer's existing IT infrastructure, Omnicell solutions empower healthcare facilities to achieve comprehensive automation of medication and supply management from the arrival at the loading dock to the patient's bedside. Omnicell also provides healthcare facilities with business analytics software designed to improve medication diversion detection and regulatory compliance.

Since 1992, more than 2,500 hospital customers worldwide have relied on Omnicell's medication automation, supply chain, and analytics solutions to increase patient safety, improve efficiency and address changing healthcare regulations while providing effective control of costs, charge capture for payer reimbursement and inventory management of medications and supplies.

Newly acquired MTS Medication Technologies is a leader in medication adherence packaging systems designed to improve medication dispensing and administration. MTS enables approximately 6,000 institutional and retail pharmacies worldwide to maintain high accuracy and quality standards while optimizing productivity and controlling costs. MTS has a product line that includes more than 20 packaging machines and 50 types of consumable products.

For more information about Omnicell, please visit [www.omnicell.com](http://www.omnicell.com). Visit [www.mts-mt.com](http://www.mts-mt.com) for more information about MTS.

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### **About KLAS**

KLAS is a research firm specializing in monitoring and reporting the performance of healthcare vendors. KLAS' mission is to improve delivery, by independently measuring vendor performance for the benefit of our healthcare provider partners, consultants, investors, and vendors. Working together with executives from over 4500 hospitals and over 2500 clinics, KLAS delivers timely reports, trends, and statistics, which provide a solid overview of vendor performance in the industry. KLAS measures performance of software, professional services, medical equipment, and infrastructure vendors. For more information, go to [www.KLASresearch.com](http://www.KLASresearch.com), email [marketing@KLASresearch.com](mailto:marketing@KLASresearch.com), or call 1-800-920-4109 to speak with a KLAS representative.

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