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UnityPoint Health® Selects Omnicell Medication Automation, Central Pharmacy and Analytics Solutions to Enhance Patient Safety and Efficiency

New Automated Solutions are Interoperable with the Health System's Electronic Medical Record for Streamlined Medication Management

MOUNTAIN VIEW, Calif., April 27, 2016 /PRNewswire/ -- Omnicell, Inc. (NASDAQ: OMCL) today announced that UnityPoint Health® has awarded the Company a 10-year sole source contract as its provider of medication automation, central pharmacy automation and analytics software across 15 of its facilities. UnityPoint Health expects Omnicell's solutions to advance the highest standards of patient safety and security while optimizing pharmacist, nurse and anesthesiologist workflows. Two benefits offered by Omnicell are the Omnicell Unity enterprise platform, which gives health systems enhanced visibility across multiple Omnicell systems, and interoperability with the Epic electronic health record (EHR) system, which is used by UnityPoint Health. Installation is expected to be completed by the end of the year.

In identifying a pharmacy automation and analytics provider, UnityPoint was looking for technology that was straightforward and user-friendly, but equally impactful in supporting patient safety and workflow goals. The collaborative selection process involved hands-on demonstrations and extensive internal discussions among hospital leadership, pharmacists, anesthesiologists and nurses.

After speaking with neighboring health facilities in Iowa and nearby states currently using Omnicell systems, UnityPoint determined that Omnicell's technology supports all crucial goals for their automation upgrade. As opposed to simply replacing existing hardware, Omnicell offered solutions for process improvement and provides the following advantages:

- Systems that are interoperable with existing hospital technology for streamlined clinical workflows;
- Enhanced security in medication storage, supported by steel construction as well as analytics for detecting drug diversion;
- Patient safety enhancements such as guiding lights to help prevent medication errors.

"Selecting the right partner was a rigorous team process across the UnityPoint Health system," said Troy Martens, system project lead, UnityPoint Health® and chief operating officer, UnityPoint Health® - Fort Dodge."Through the evaluation process our team worked to choose a strong partner that would position us to continue to advance efficiency, patient safety, and cost effectiveness with medication dispensing and inventory management and Omnicell was the best fit."

"Omnicell's willingness to listen to the end user and take our suggestions and recommendations to make things better for our patients was important in our decision and process," said Brian Benson and Pat Thies, co-project sponsors, UnityPoint Health. "Their willingness to incorporate these into their product solutions for the future will allow us to provide our customers with increased customization options."

"The opportunity for Omnicell to partner with a health system the size of UnityPoint Health is an exciting prospect as we look at expanding our presence significantly in the state of Iowa," said J. Christopher Drew, president, North American Automation and Analytics for Omnicell. "We view our customers as our partners and we are eager to work with the team at UnityPoint to help them expand their reach throughout the continuum of care while exploring how best to help improve workflow efficiency for their staff."

About UnityPoint Health

UnityPoint Health® is one of the nation's most integrated health systems. Their physician-led team of professionals communicates clearly and effectively to address a patient's health care in the most appropriate setting: whether that is a clinic, a hospital or at home. Through relationships with more than 280 physician clinics, 33 hospitals in metropolitan and rural communities and home care services, UnityPoint Health provides care throughout Iowa, western Illinois and southern Wisconsin. UnityPoint Health entities employ more than 30,000 employees, working toward innovative advancements to deliver the Best Outcome for Every Patient Every Time®. Each year, through more than 5.4 million patient visits, UnityPoint Health, UnityPoint Clinic® and UnityPoint at Home℠ provide a full range of coordinated care to patients and families. With projected annual revenues of $4.08 billion, UnityPoint Health is the nation's 13th largest nonprofit health system and the fourth largest nondenominational health system in America. UnityPoint Health provides community benefit programs and services to improve the health of people in its communities.

For more information on UnityPoint Health please visit unitypoint.org

About Omnicell

Since 1992, Omnicell (NASDAQ: OMCL) has been creating innovative solutions to improve patient care, anywhere it is delivered. Omnicell is a leading supplier of comprehensive automation and business analytics software for medication and supply management across the entire health care continuum—from the acute care hospital setting, to post-acute skilled nursing and long-term care facilities, to the patient's home.

Over 4,000 customers worldwide use Omnicell automation and analytics solutions to increase operational efficiency, reduce medication errors, deliver actionable intelligence and improve patient safety. The recent acquisition of Aesynt adds distinct capabilities, particularly in central pharmacy and IV robotics, creating the broadest medication management product portfolio in the industry.

The Omnicell SureMed solution provides innovative medication adherence packaging to help reduce costly hospital readmissions. In addition, these solutions enable approximately 7,000 institutional and retail pharmacies worldwide to maintain high accuracy and quality standards in medication dispensing and administration while optimizing productivity and controlling costs.

For more information about Omnicell, Inc. please visit www.omnicell.com.

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