

75 Percent of Hospital IT Leaders View Interoperability Between Vendor Systems as Critical to Operational Effectiveness in Healthcare Settings

MOUNTAIN VIEW, Calif., Feb. 23, 2011 /PRNewswire/ -- <u>Omnicell, Inc</u>., (Nasdaq: OMCL) a leading provider of medication management systems to healthcare facilities, today announced the results of a survey conducted at HIMSS 2011. 100 healthcare executives were polled to identify trends in requirements for vendor interoperability and factors motivating hospital IT purchasing decisions. The survey found that the majority of hospitals recognize the critical role interoperability plays in improving patient care.

The survey results identified the following trends as top concerns among hospital IT leaders attending HIMSS:

- The interoperability of multiple vendor systems within a hospital's IT infrastructure is deemed critical to operational effectiveness by 75 percent of hospital IT leadership.
- 38 percent of hospitals are changing the way they purchase, distribute and manage medication and supplies due to financial pressures.
- When considering system maintenance, costs and patient care, 66 percent identified patient centered care as the most important criteria when investing in IT resources to improve systems-based interoperability within a facility.

"It is exciting to see that over 75 percent of hospital IT leadership identified that interoperability in a hospital's IT infrastructure is critical to hospital operational effectiveness," said Marga Ortigas-Wedekind, Omnicell vice president, global marketing and product development. "The interoperability of Omnicell solutions is demonstrated daily in over 1600 hospitals nationwide. These survey results reinforce Omnicell's ability to address hospital IT leadership concerns in a meaningful way."

Omnicell <u>announced</u> they are demonstrating interoperable standards-based technology solutions with their automated dispensing cabinets for medication management at the <u>HIMSS11 Interoperability Showcase</u>. The Showcase is part of the <u>2011</u> <u>Annual HIMSS Conference and Exhibition</u> and is held in collaboration with <u>Integrating the Healthcare Enterprise</u> (IHE). The Showcase is located in Hall E of the Orange County Convention Center in Orlando, Florida from February 20-24, 2011.

About Omnicell

Omnicell, Inc. (NASDAQ: OMCL) is a leading provider of systems to enable healthcare facilities to increase operational efficiency, enhance patient safety and allow clinicians to spend more time with their patients.

Founded in 1992, Omnicell's medication-use solutions include complete automation systems for the central pharmacy, anesthesia workstations for the operating room, dispensing cabinet systems for nursing units, and safe, secure medication transportation and verification systems to the patient bedside. From a medication's arrival at the receiving dock to its dosing to the patient, Omnicell systems store it, package it, bar code it, order it, issue it, and provide information and controls on its use and reorder.

Omnicell supply product lines provide a healthcare institution with comprehensive supply chain solutions that result in fast, effective control of costs, capture of charges for payer reimbursement, and timely reorder of supplies. Products range from high-security closed-cabinet systems and software to open-shelf and combination solutions in the nursing unit, cath lab, and operating room.

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