

## Omnicell's OmniRx Automated Medication Dispensing System Receives 2011 Best in KLAS Award

## Omnicell's Anesthesia Workstation and WorkflowRx Carousel Also Honored as Leaders in Respective Categories

MOUNTAIN VIEW, Calif., June 16, 2011 /PRNewswire/ -- <u>Omnicell, Inc</u>. (NASDAQ:OMCL), a leading provider of medication and supply management solutions and analytics software for healthcare facilities, today announced the leading research firm, KLAS, has recognized <u>Omnicell OmniRx</u>® automated dispensing system as the recipient of its 2011 "Best in KLAS" award for Automated Medication Dispensing Units for large hospitals with more than 200 beds category. Omnicell was also awarded with Category Leader for OmniRx for hospitals under 200 beds. This is the sixth consecutive year OmniRx has received the KLAS ranking as Category Leader and the second consecutive year OmniRx has been recognized as Best in KLAS.

Omnicell was also awarded with Category Leader for Pharmacy Automation: Medication Carousels for Omnicell's <u>WorkflowRx</u><sup>™</sup> Carousel for the second consecutive year and Category Leader in the new Anesthesia Cabinets award category for Omnicell's <u>Anesthesia Workstation</u><sup>™</sup>.

The "Best in KLAS" award recognizes top-ranked medical equipment companies as rated by healthcare providers, measuring vendor performance in market segments that have broad organizational impact for hospitals and clinics. The 2011 Top 20 Best in KLAS Awards: Medical Equipment & Infrastructure Report marks the second consecutive year that Omnicell's OmniRx was awarded "Best in KLAS". Previous winners in this segment received Category Leader awards.

"The 'Best in KLAS' recognition—which indicates leadership in working with customers to resolve issues and match needs to delivered solutions—is awarded to healthcare vendors who have consistently excelled in their market segments," said Adam Gale, president of KLAS. "We are pleased that the healthcare industry recognizes the value of the 'Best in KLAS' award. The awards in this report help put the aggregate perceptions and opinions of healthcare executives and clinicians into perspective—especially as their peers consider major investment decisions."

Omnicell's OmniRx is an automated medication dispensing system that helps hospitals address ever-changing healthcare regulations, while increasing patient safety and workflow efficiency. Omnicell's WorkflowRx Carousel increases productivity and reduces costs in the central pharmacy to provide greater control and tracking of medications, improved dispensing accuracy and dynamic reordering of all pharmacy stock. Omnicell's Anesthesia Workstation, also awarded Category Leader, is an automated dispensing system specifically designed to maintain inventory for medications and increase charge capture within the anesthesia workflow environment.

In the KLAS "Buy Again" category, 100 percent of hospital executives indicated that they would purchase Omnicell's medication dispensing cabinets again, 94 percent said they would buy the Anesthesia Workstation again and 89 percent of WorkflowRx Carousel customers would purchase the product again.

"For the sixth consecutive year, we are honored to be recognized as the KLAS leader for our automated medication dispensing systems," said Marga Ortigas-Wedekind, Omnicell vice president, global marketing and product development. "We are also delighted to add our Anesthesia Workstation to the list of Omnicell solutions our hospital customers have rated as their top preference. We strive to exceed customer expectations for our automated medication dispensing solutions and these most recent awards from KLAS demonstrate that we are achieving our high performance standards for customer satisfaction."

In addition to the Omnicell products, which earned awards in the 2011 Medical Equipment Report, Omnicell's <u>OmniLinkRx®</u> received the <u>Category Leader distinction for Medication Order Management Systems</u> in the 2010 Top 20 Best in KLAS Awards: Software & Professional Services Report for the second consecutive year. OmniLinkRx improves communication between the pharmacy and nursing departments and is interoperable with Computerized Physician Order Entry (CPOE) installations.

## About Omnicell

Omnicell, Inc. (NASDAQ: OMCL) is a leading provider of systems that enable hospitals and healthcare systems to increase operational efficiency, enhance patient safety and allow clinicians to spend more time with their patients.

Founded in 1992, Omnicell's medication-use solutions include complete automation systems for the central pharmacy,

anesthesia workstations for the operating room, dispensing cabinet systems for nursing units, and safe, secure medication transportation and verification systems to the patient bedside. From a medication's arrival at the receiving dock to its dosing to the patient, Omnicell systems store it, package it, bar code it, order it, issue it, and provide information and controls on its use and reorder. Omnicell's PandoraVIA business analytics software supports healthcare organizations in their quest to improve medication diversion prevention, regulatory compliance and inventory optimization.

Omnicell supply product lines provide a healthcare institution with comprehensive supply chain solutions that result in fast, effective control of costs, capture of charges for payer reimbursement, and timely reorder of supplies. Products range from high-security closed-cabinet systems and software to open-shelf and combination solutions in the nursing unit, cath lab and operating room.

For more information, visit <u>www.omnicell.com</u>.

## About KLAS

KLAS is a research firm specializing in monitoring and reporting the performance of healthcare vendors. KLAS' mission is to improve delivery, by independently measuring vendor performance for the benefit of our healthcare provider partners, consultants, investors, and vendors. Working together with executives from over 4500 hospitals and over 2500 clinics, KLAS delivers timely reports, trends, and statistics, which provide a solid overview of vendor performance in the industry. KLAS measures performance of software, professional services, and medical equipment vendors. For more information, go to <a href="http://www.KLASresearch.com">www.KLASresearch.com</a>, or call 1-800-920-4109 to speak with a KLAS representative.

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